



# Forensic Interviewing and Consulting Services

## INDUCTIVE INTERVIEW SYSTEM™ FOR LAW ENFORCEMENT



In law enforcement, every contact is an interview. So, investigators and street officers alike must master the art of interviewing and interrogation. Advances in forensic technology have confirmed that overly coercive interviewing techniques and clever psychological tactics can produce false confessions and cause people to shut down. The Inductive Interview System is proven to produce credible results and reliable confessions.

Easily mastered by any officer, the Inductive Interview System creates an environment conducive to full disclosure of the truth while overcoming a subject's reluctance to reveal evidence of guilt and exposing attempts at deception or suppression. Our unique, "non-linear" approach is significantly different, more reliable, and considerably more flexible than traditional interviewing systems.

This course is excellent for Criminal Investigators, Drug Enforcement Officers, Interdiction Teams, Accident Investigators, Internal Affairs Investigators, Patrol Officers, Probation Agents, Correctional Officers, School Resource Officers, and Mental Health Professionals

### Course Topics:

- Why People Lie
- The Six-Phase Inductive Interview Process
- Seven Virtues of an Interviewer
- Behavioral and Verbal "Leakage"
- The Ten Types of Lies
- Specialized Questioning Techniques
- Managing Denials
- Eight Induction Techniques
- Rationalizations and Minimizations
- Creating Divergences
- Signs of Surrender
- Developing Admissions into a Confession
- Preventing False Confessions
- Documenting the Interview
- Numerous Case Studies of Actual Interviews

### Inductive Interview™ Certification Courses

3-day Basic Courses and 5-day Certification Courses are available through single-agency contract or tuition-based hosting.

This course is excellent for:  
Criminal Investigators  
Drug Enforcement Officers  
Interdiction Teams  
Accident Investigators  
Internal Affairs Investigators  
Patrol Officers  
Mental Health Professionals

To host a course at your agency or to inquire about upcoming courses, contact:  
[info@InductiveInterview.com](mailto:info@InductiveInterview.com)

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