



F. I. C. S.

Forensic Interviewing

and

Consulting Services

INDUCTIVE INTERVIEW SYSTEM™ FOR LAW ENFORCEMENT



Inductive Interview™ Certification Course

The 3-day IN²™ Certification Course is available through single-agency contract or tuition-based hosting.

This course is excellent for:
Criminal Investigators
Drug Enforcement Officers
Interdiction Teams
Accident Investigators
Internal Affairs Investigators
Patrol Officers
Mental Health Professionals

To host a course at your agency or to inquire about upcoming courses, contact:
info@InductiveInterview.com

In law enforcement, every contact is an interview. So, it is essential for both investigators and street officers to master the art of interviewing and interrogation. Advances in forensic technology have confirmed that overly coercive interviewing techniques and clever psychological tactics can produce false confessions and cause people to shut down. The Inductive Interview System is proven to produce credible results and reliable confessions.

Easily mastered by any officer, the Inductive Interview System creates an environment conducive to full disclosure of the truth while overcoming a subject's attempts at deception or suppression. Our unique, "non-linear" approach is significantly different, more reliable, and much more flexible than traditional interviewing systems.

Course Topics:

- Why People Lie
- The 6-Step Inductive Interview Process
- Specialized Questioning Techniques
- Behavioral "Leakage"
- Verbal Indicators
- The Ten Types of Deception
- Seven Virtues of an Interviewer
- Managing Denials
- Induction Techniques
- Turning an Admission into a Confession
- Documenting the Confession
- Divergence Techniques
- Rationalizations and Minimizations
- Preventing False Confessions
- Signs of Surrender

Presented in a fast-paced, dynamic format, the workshop features case studies and videos of actual interviews and confessions to emphasize the training points.

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