

Police Dynamics



F. I. C. S.

Institute

IN² INDUCTIVE INTERVIEW SYSTEM™ FOR LAW ENFORCEMENT



Inductive Interview™ Certification Course

Aug 6-8, 2018

Calhoun County Sheriff's Office
St. Matthews, SC

Tuition: \$200 per student
\$150 for two or more from the
same agency

This course is excellent for:
Criminal Investigators
Drug Enforcement Officers
Interdiction Teams
Accident Investigators
Internal Affairs Investigators
Patrol Officers
Mental Health Professionals

To register or to inquire about
hosting a course at your agency,
contact Sheriff Ray Nash (ret):
Ray@InductiveInterview.com

With law enforcement tactics under intense scrutiny by the public, the courts, and the media, it is essential for both investigators and street officers to master the art of interviewing and interrogation. Advances in forensic technology have confirmed that overly coercive interviewing techniques and clever psychological tactics can produce false confessions. Our Inductive Interview System is proven to produce credible results and prevent false confessions.

Easily mastered by any officer with practice, the Inductive Interview System creates an environment conducive to full disclosure of the truth while overcoming a subject's attempts at deception or suppression. Our unique, "non-linear" approach is significantly different, more reliable, and considerably more flexible than traditional interviewing systems.

Course Topics:

- Why People Lie
- The 6-Step IN² INductive INterview Process
- Specialized Questioning Techniques
- Detecting Behavioral Leakage
- Verbal Indicators
- The Ten Types of Deception
- Seven Virtues of an Inductive Interviewer
- Managing Denials
- Specific Induction Techniques
- Developing Admissions
- Documenting the Confession
- Creating a Divergence
- Exaggeration-Minimization Technique
- Preventing False Confessions
- Signs of Surrender

Presented in a fast-paced, dynamic format, the workshop features case studies and videos of actual interviews and confessions to emphasize the training points.

POLICE DYNAMICS INSTITUTE, INC.

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